



Kyten.Solutions

A Medical Solutions Partner for
Enhancing Your Patient's Health
&
Growing Your Practice

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OUR MISSION

Our mission is to integrate our ancillary services by partnering with physician practices to enhance patient healthcare, to increase physicians patient retention and to promote overall growth for your healthcare practice.

OUR SOLUTIONS

- ▶ Allergy Testing
- ▶ EMR/EHR Solutions (no start up fees)
- ▶ Medical Billing (as low as 4%)
- ▶ Laboratory Services
- ▶ Cancer Genomics/Pharmacogenetics
- ▶ Nerve Conduction & Electromyography

ALLERGIES: The Problem Today

- ▶ In 2017 allergies affected as many as 30% of adults and 40% of children in the US.
- ▶ 55% of the US population tested positive for at least one allergen.
- ▶ Every 3 minutes, a food or plant allergy reaction sends someone to the ER.
- ▶ Once a serious allergic reaction (anaphylaxis) starts, the drug epinephrine is the only effective treatment.
- ▶ Allergies currently rank 5th among other leading chronic diseases in the US, this translates to more than *60 Million Americans being affected by or suffering from allergic disorders.*
- ▶ There are less than 4,000 certified allergists in the US to test, diagnose, treat and educate allergy sufferers.

Allergies can be significantly reduced and managed, to help patients lead happier, healthier lives.

ALLERGIES Enhance Patient Care & Boost Practice Revenue

The medical industry is built on the concept of improving the patients quality of life. We have been partnering with medical practices for more than 10 years to do just that. We've helped to diagnose & treat Allergy sufferers so they can lead happier, healthier lives.

How It Works

- ❑ An allergy technician is placed in your office (PT/FT)
- ❑ We provide all testing supplies & equipment
- ❑ Practice provides allergy patients/candidates
- ❑ Our medical staff handle patient scheduling, insurance verification, testing, treatment plans & education.



Your Practice Can Expect

- ❑ Your practice will earn an additional \$13,000 to \$19,000 in monthly revenue for treating 1 allergy patient per day, per month. Practices have tested as many as 5 patients per day, earning nearly \$100,000 in additional monthly revenue.
- ❑ Treated allergy patients will come back regularly as well as refer you to others.
- ❑ In house allergy testing will increase the range of services your practice offers.

SKIN ALLERGY TESTING: (choosing the right candidate)

- ❑ Allergic Rhinitis
- ❑ Asthma
- ❑ Chronic Cough
- ❑ Sinusitis
- ❑ Urticarial and/or Angioedema
- ❑ Food Adverse Reactions
- ❑ Atopic Dermatitis
- ❑ Allergic Conjunctivitis
- ❑ Migraine



ALLERGY TESTING: Our Testing Protocol

Skin Prick Test

We apply a small amount of allergen (the substance that might cause an allergic reaction) to a pricked area of skin and observe any reaction.



Percutaneous testing
(prick or puncture)

CPT Code 95004

Intradermal Test

If the skin prick test shows no reaction, we perform the more sensitive intradermal test, where we inject a small amount of allergen under the skin.



Intracutaneous
testing (intradermal)

CPT Code 95024

We follow AAAI guidelines which state that both skin prick & intradermal tests must be performed on all allergy patients in order to ensure accurate test results.

ALLERGIES: Patient Treatment Plan

Immunotherapy Treatment:

An extract of a small amount of the allergen is injected into the skin of the arm.

An injection may be given once a week (sometimes more often) for up to seven months

Treatment plan will decrease the number of administered to every two weeks.

Eventually, the treatment plan lessens the injections given to every four weeks.



Our Laboratories:

Every one of our laboratories are set up with the mindset of safety first.

We provide a refrigerator in each practice to hold testing fluids/allergens.

Only designated personnel are able to access Medical supplies including allergens, needles etc.

Every tested patient is monitored closely after procedures before leaving the office.

Patients diagnosed with severe allergies are prescribed Epi-pens for emergency use.* (Those patients are educated on how & when to use the Epi- pen correctly).



* EpiPen is an injection containing epinephrine, a chemical that narrows blood vessels and opens airways in the lungs. These effects can reverse severe low blood pressure, wheezing, severe skin itching, hives, and other symptoms of an allergic reaction.

ALLERGIES: Our Patient Process

Our Process Is The Same With Every Patient. We; Test, Diagnose, Educate & Then Treat

Our End Goal is to Help Your Patients to Live Happier, Healthier Lives, (With Little to No Allergy Symptoms).



ALLERGY SKIN TESTING RESULTS AND RECOMMENDATIONS

Patient Name: _____ DOB: _____ Testing Completed: _____
 Patient Home Number: _____ Patient Home Cell: _____

POSITIVE INHALANT ALLERGEN	DEGREE OF ALLERGY			
	MILD	MODERATE	STRONG	SEVERE
DUST MITE				
MOLD				
TREE POLLEN				
GRASS POLLEN				
WEED POLLEN				
CAT PELT				
DOG				
OTHER:				

- BASED ON ALLERGY SKIN TESTING, THIS PATIENT WOULD BENEFIT FROM IMMUNOTHERAPY: YES NO
- IMMUNOTHERAPY START ON HOLD WOULD LIKE TO DISCUSS NOT INTERESTED AT THIS TIME
- ANTIHISTAMINE DAY OF IMMUNOTHERAPY, PO 2 HOURS BEFORE APPOINTMENT YES NO

NOTES: _____

FOOD ALLERGEN NAME	REACTION 2+ 3+ 4+	ABLE TO CONSUME YES/NO	RECOMMENDATION
			CAUTION/AVOID

- RECOMMEND REFERRAL TO ALLERGIST FOR ADDITIONAL FOOD ALLERGY EVALUATION: YES NO
- BASED ON FOOD TESTING RESULTS, RECOMMEND EPI-PEN TO BE CARRIED AT ALL TIMES: YES NO

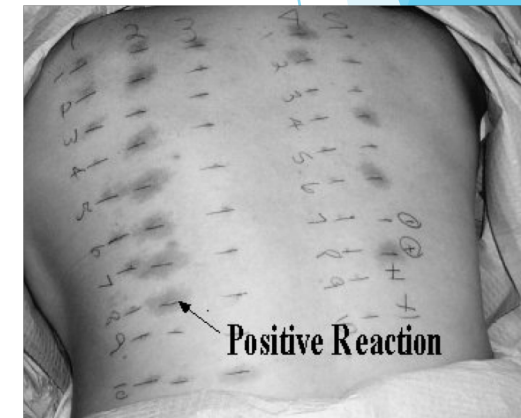
*****PHYSICIAN ORDERS*****

START IMMUNOTHERAPY	PHYSICIAN/PROVIDER ORDERS		
	YES	NO	ON HOLD

- EPI-PEN 2 PACK - w/1 refill - Patient to bring Epi-Pen to each Immunotherapy visit and carry with them for the remainder of the day. Inject in upper, outer thigh for life threatening symptoms as directed. **CALL 911.**
- PATIENT TO TAKE ANTIHISTAMINE 2 HOURS PRIOR TO EACH IMMUNOTHERAPY VISIT: RX: _____
- PATIENT TO HOLD BETA BLOCKERS: MORNING OF APPOINTMENT EVENING BEFORE APPOINTMENT
- Additional Physician Orders: _____

Physician/Provider Signature

Date



Billing Support: from treatment to billing assistance for proper reimbursements

INSURANCE	PERCS & FOOD	ID'S	SERUM	Total Reimbursement
BLUE CROSS / BLUE SHIELD FL BLUE OUT OF STATE	\$1,184.00	\$855.60	\$1,808.04	\$3,847.64
AETNA MEDICARE HMO REGULAR	\$729.00	\$545.25	\$704.00	\$1,978.25
CIGNA 800-244-6224	\$843.00	\$522.75	\$1,774.50	\$3,140.25
COVENTRY	\$1031.90	\$1,184.90	\$1,371.60	\$3,588.40
HUMANA	\$358.40	\$325.50	\$1,483.50	\$2,167.40
UNITED HEALTHCARE UMR NEIGHBORHOOD	\$612.00	\$372.00	\$1,254.00	\$2,238.00
AVMED	NOT AUTHORIZED	NOT AUTHORIZED	NOT AUTHORIZED	NOT AUTHORIZED
MOLINA HEALTHCARE FOLLOW MEDICARE GUIDELINES	\$587.20	\$170.00	\$835.20	\$1,589.40
TRICARE	\$1,252.00	\$444.00	\$1,641.00	\$3,337.00
CAREPLUS –UHC MEDICARE	NO CAPITATED	NO CAPITATED	NO CAPITATED	NO CAPITATED
MEDICARE	\$505.40	\$332.80	\$2,480.40 Avg. Pt on IT 6-12 months	\$3,318.60
AMBETTER SUNSHINE HEALTH – MEDICAID MEDICAID FOR SUNSHINE	\$1,016.00	\$309.20	\$1,515.60	\$2,840.80

*****MOST INSURANCE ACCEPTED *****

Getting Started is Easy

- ❑ Review Kyten Solutions Allergy Testing new partner check list
- ❑ Review & Sign Medicare compliant agreement (Agreement is Open Ended with no cancellation Penalties)
- ❑ Set a Start Date
- ❑ Partner designates an allergy lab in your office. (Fridge, Testing Boards and Supplies)
- ❑ Practitioner Identifies & Provides patients with Medical Necessity
- ❑ Kyten staff verifies patient Insurance Benefits & contacts patients for scheduling.
- ❑ We test, we diagnose, we treat & we educate every allergy patient
- ❑ Practice (you) bill for services,
- ❑ Practice pays Kyten Medical for service after the Insurance company has made payment.

WHY CHOOSE KYTEN SOLUTIONS?

- ✓ Enhanced patient care
- ✓ Boost revenue for your practice
(as much as \$100K per month)
- ✓ **NO INVESTMENTS:** we provide these services at no cost to you
- ✓ 100% Stark, OSHA and HIPAA Compliant
- ✓ Food & Environmental Allergy Testing
- ✓ Beginning to end treatment
- ✓ 96% Reimbursement Recovery